

FOR IMMEDIATE RELEASE:
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Cachat Announces Next Generation Quality Management Software

Business Process Management Expert to Demonstrate Silico's New QMS Platform

Cleveland, Ohio, March 8, 2011—In November of 2010, John Cachat surveyed the manufacturing community to determine their interest in working together to develop a next generation quality management software (QMS) framework, and received an overwhelmingly positive response. Cachat, President of Silico (www.silicocorp.com), has been focusing on rapid solution development technology to allow organizations to replace stand alone spreadsheets and homegrown databases with more robust and secure business systems. The Silico philosophy is people, process, and then technology. Technology is not the focus, rather, engaging people and making processes more efficient and effective is the goal. All of these efforts are performed in order to obtain a high financial return for the organization.

Silico will be hosting a [web meeting](#) on Tuesday March 22 @ 2PM EST to demonstrate this exciting new next generation QMS framework. You can register for the event at www.silicocorp.com/events.

Several customers from Cachat's previous company, IQS, contacted him after they had a chance to see the "new IQS web" product. "Disappointed, frustrated, even angry, are some of the words describing the marketplace feelings with the IQS web product," stated Cachat. "I do not want to let these companies down, and that is one of the major reasons I decided to launch this new QMS development effort." Silico will offer special discounts for any IQS customer moving to this new platform until December 2011. Several IQS customers have already signed up for the new Silico offering. This special offer also applies to Epicor Advanced Quality and Visual Quality users.

Cachat clarified that the Silico QMS software is NOT a typical commercial off the shelf software (COTS) product. The Business Process Management technology used offers complete end user flexibility in web form creation and business rule workflows. The Silico QMS is an extensive set of best in class templates allowing companies to rapidly create their forms and define their processes. This environment saves a significant amount of time in training and deployment, and it also eliminates expensive software customization fees charged by software companies. It is entirely web based and can run on an iPad and even cell phones to support both plant floor and remote access. All you need is a browser.

When asked about the overall QMS software marketplace, Cachat commented that the majority of the QMS software companies are stuck in old client server technology and cannot afford to convert to a web platform. Silico has already signed some of these "competitors" as business partners and will move their clients to the state of the art Silico platform. Silico also intends to collaborate with more organizations looking for partnerships. Silico has already engaged several very large companies interested in being part of this initial product launch group, and these companies will receive attractive enterprise pricing as a benefit of helping Silico launch this new offering.

Finally, the pricing strategy. Companies are faced with aging QMS software and the only option, in most cases, is to go out and buy a completely new application. Silico's message is simple—better technology and lower cost. The Silico QMS framework will be priced at almost half the cost of major competitors and offer the rapid solution development capability. It is the best of both worlds for less money. Silico QMS will also be available as a hosted solution in the cloud.

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About Silico Corporation

Silico helps organizations improve by focusing on people, processes, and then technology—in that order. Silico's business process management (BPM) services include state of the art technology for rapid solution development®.

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