

FOR IMMEDIATE RELEASE:
9AM EST, JUNE 6, 2011

Silico to Offer IQS, Epicor and Infor/Visual Manufacturing Customers an Exciting Alternative

Better Technology, Lower Cost.

Cleveland, Ohio, June 6, 2011—Several IQS customers contacted [John Cachat](#), President of Silico and former Chairman and Chief Vision Officer of IQS, after they had a chance to see the new IQS web product. “Disappointed, frustrated, even angry, are some of the words describing the marketplace feelings with the IQS web product,” stated Cachat. “We do not want to let these companies wallow in old technology, and that’s why we decided to create a new QMS offering.” Silico is offering special incentives for any IQS customer moving to this new platform until December 2011. Several IQS customers have already signed up. This special offer also applies to Epicor Advanced Quality and Infor/Visual Quality users as their quality modules are based on the IQS software.

Silico will be hosting a 90 minute [web meeting](#) on Tuesday, June 21st at 2:00 PM EST to demonstrate this exciting next generation quality management system (QMS) framework. You can register for the event at <http://www.silicocorp.com/events.html>. Anyone interested in QMS software is welcome to attend.

The phone calls and emails from IQS customers and other companies looking for QMS software are increasing every week. Many companies are several versions behind in their QMS license, and when trying to get the latest version they are forced to spend tens of thousands of dollars in past maintenance fees to stay with old technology. “Any time a company is looking at that kind of money, they are going to start the buying cycle over and look at new software vendors,” stated Tim Fallon, Vice President of Silico.

“The biggest competitive advantage Silico has in the marketplace is that the technology is not limited to Quality. The Silico platform can support many IT initiatives because IT departments can use the Silico platform for other web based application development. This means that IT departments are now supporting the Quality professionals who no longer have to fight the “IT battle” to get their project approved. In addition, companies want Business Intelligence. Not just the analytics that are part of the Silico platform, but an application that is designed to help people do their jobs. The days of software being used only to capture data are over. Software must help people plan, execute, and learn,” continued Fallon.

Cachat clarified that the Silico QMS software is NOT a typical commercial off the shelf software (COTS) product. The Business Process Management technology used offers complete end user flexibility in web form creation and business rule workflows. The Silico QMS is an extensive set of “best in class templates” (based on decades of experience and expertise in the Quality space) that allows companies to rapidly create their forms and define their processes. This environment saves a significant amount of time in training and deployment, and it also eliminates expensive software customization fees charged by traditional software companies using old technologies. The Silico Technology is entirely web based and can run on iPads, tablets and cell phones to support both plant floor and remote access. All you need is a browser. If you are going to attract the next generation workforce, you will have to have next generation technology.

Cachat also plans to repeat his previously successful efforts to engage ten large organizations with very attractive enterprise pricing as a benefit of helping Silico launch this new offering. Several companies are already engaged with Silico to discuss unlimited enterprise software licensing.

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About Silico Corporation

Silico helps organizations improve by focusing on people, processes, and then technology—in that order. Silico’s business process management (BPM) services include state of the art technology for rapid solution development®. Silico’s Quality Management System (QMS) Instant Application Framework allows you to start with the web-based QMS templates and rapidly configure your forms and your processes with integrated workflow at the speed of business, without programming. www.silicocorp.com